| Sr | Particulars | Quarter ended |  |  | Half year ended |  | Year ended on 31/03/12 (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No |  | $\begin{array}{\|c\|} \hline \text { 30/09/12 } \\ \text { (Unaudited) } \end{array}$ | $\begin{array}{\|c\|} \hline \text { 30/06/12 } \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 30/09/11 } \\ \text { (Unaudited) } \\ \hline \end{array}$ | 30/09/12 <br> (Unaudited) | 30/09/11 <br> (Unaudited) |  |
| 1 | Income from operations |  |  |  |  |  |  |
|  | (a) Net Sales/Income from Operations (Net of excise duty) | 1,023.51 | 710.00 | 671.78 | 1,733.51 | 1,405.78 | 2,912.76 |
|  | (b) Other Operating Income | 9.01 | 3.82 | 12.14 | 12.83 | 19.27 | 25.88 |
|  | Total Income from operations (net) | 1,032.52 | 713.82 | 683.92 | 1,746.34 | 1,425.05 | 2,938.64 |
| 2 | Expenses |  |  |  |  |  |  |
|  | (a) Cost of material consumed | 285.45 | 169.97 | 136.35 | 455.42 | 289.38 | 586.41 |
|  | (b) Purchase of stock-in-trade | 19.90 | - | 59.95 | 19.90 | 138.66 | 200.84 |
|  | (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 33.36 | (4.55) | (54.16) | 28.81 | (114.39) | (100.74) |
|  | (d) Employee benefit expense | 80.57 | 84.39 | 69.03 | 164.96 | 142.81 | 298.92 |
|  | (e) Depreciation and amortisation expense | 117.37 | 117.20 | 116.87 | 234.57 | 233.58 | 467.53 |
|  | (f) Other expenses | 254.81 | 168.10 | 189.81 | 422.91 | 356.43 | 767.21 |
|  | Total Expenses | 791.46 | 535.11 | 517.85 | 1,326.57 | 1,046.47 | 2,220.17 |
| 3 | Profit from Operations before Other Income, finance costs and Exceptional Items (1-2) | 241.06 | 178.71 | 166.07 | 419.77 | 378.58 | 718.47 |
| 4 | Other Income | - | - | - | - | - | - |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 241.06 | 178.71 | 166.07 | 419.77 | 378.58 | 718.47 |
| 6 | Finance costs | 56.10 | 58.88 | 66.81 | 114.98 | 129.41 | 252.38 |
| 7 | Profit from ordinary activities after finance costs but before Exceptional Items (5-6) | 184.96 | 119.83 | 99.26 | 304.79 | 249.17 | 466.09 |
| 8 | Exceptional Items | - | - | - | - | - | - |
| 9 | Profit from ordinary activities before tax (7 $\pm 8$ ) | 184.96 | 119.83 | 99.26 | 304.79 | 249.17 | 466.09 |
| 10 | Tax expenses |  |  |  |  |  |  |
|  | - Current Tax (including tax adjustment of earlier years) | 72.15 | 49.25 | 35.00 | 121.40 | 89.00 | 164.50 |
|  | - Deferred Tax | (9.80) | (10.31) | (16.62) | (20.11) | (21.87) | (26.47) |
| 11 | Net Profit from ordinary activities after tax (9+10) | 122.61 | 80.89 | 80.88 | 203.50 | 182.04 | 328.06 |
| 12 | Extraordinary Items | - | - | - | - | - | - |
| 13 | Net Profit for the period (11 $\mathbf{1}$ 12) | 122.61 | 80.89 | 80.88 | 203.50 | 182.04 | 328.06 |
| 14 | Paid up Equity Share Capital (Face value: Rs.10/- per Share) | 72.00 | 72.00 | 72.00 | 72.00 | 72.00 | 72.00 |
| 15 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  |  |  |  | 1,782.59 |
| 16 | Earnings Per Share (EPS) |  |  |  |  |  |  |
|  | Basic and diluted EPS before Extraordinary Items | 17.03 | 11.23 | 11.23 | 28.26 | 25.28 | 45.56 |
|  | Basic and diluted EPS after Extraordinary Items | 17.03 | 11.23 | 11.23 | 28.26 | 25.28 | 45.56 |
| Part II |  |  |  |  |  |  |  |
| A PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |  |
| 12 | Public Shareholding |  |  |  |  |  |  |
|  | - Number of Equity Shares | 262,283 | 257,283 | 258,358 | 262,283 | 258,358 | 257,858 |
|  | - Percentage of Shareholding | 36.43\% | 35.73\% | 35.88\% | 36.43\% | 35.88\% | 35.81\% |
|  | Promoters and promoter group Shareholding (a) Pledged/Encumbered |  |  |  |  |  |  |
|  | - Number of shares | 25,382 | 25,382 | 41,882 | 25,382 | 41,882 | 41,882 |
|  | - Percentage of share (as a\% of the total shareholding of promoter and promoter group) | 5.55\% | 5.49\% | 9.07\% | 5.55\% | 9.07\% | 9.06\% |
|  | - Percentage of share (as a\% of the total shareholding capital of the company) (b) Non-encumbered | 3.53\% | 3.53\% | 5.82\% | 3.53\% | 5.82\% | 5.82\% |
|  | - Number of shares | 432,335 | 437,335 | 419,760 | 432,335 | 419,760 | 420,260 |
|  | - Percentage of share (as a\% of the total shareholding of promoter and promoter group) | 94.45\% | 94.51\% | 90.93\% | 94.45\% | 90.93\% | 90.94\% |
|  | - Percentage of share (as a\% of the total shareholding capital of the company) | 60.05\% | 60.74\% | 58.30\% | 60.05\% | 58.30\% | 58.37\% |


| B | INVESTOR COMPLAINTS | Quarter ended <br> $\mathbf{3 0 / 0 9 / 1 2}$ |
| :--- | :--- | :---: |
|  | Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter | - |

SEGMENT, REVENUE, RESULTS AND OTHER INFORMATION

| $\begin{array}{\|l\|} \hline \mathrm{Sr} \\ \mathrm{No} \end{array}$ | Particulars | Quarter ended on |  |  | 6 Months ended on |  | Year ended on 31/03/12 (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c\|} \hline \text { 30/09/12 } \\ \text { (Unaudited) } \end{array}$ | $\begin{array}{\|c\|} \hline 30 / 06 / 12 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \hline \text { 30/09/11 } \\ \text { (Unaudited) } \end{array}$ | $\begin{gathered} 30 / 09 / 12 \\ \text { (Unaudited) } \\ \hline \end{gathered}$ | $\begin{array}{c\|} \hline \text { 30/09/11 } \\ \text { (Unaudited) } \\ \hline \end{array}$ |  |
| (1) | Segment Revenue |  |  |  |  |  |  |
|  | (Net Sales/Income from Operations) |  |  |  |  |  |  |
|  | (a) Perlite Products \& related activities | 818.37 | 504.86 | 466.64 | 1,323.23 | 998.40 | 2,095.10 |
|  | (b) Leasing | 205.14 | 205.14 | 205.14 | 410.28 | 407.38 | 817.66 |
|  | Total | 1,023.51 | 710.00 | 671.78 | 1,733.51 | 1,405.78 | 2,912.76 |
|  | Less: Inter Segment Revenue | - | - | - | - | - | - |
|  | Net Sales/Income From Operation | 1,023.51 | 710.00 | 671.78 | 1,733.51 | 1,405.78 | 2,912.76 |
| (2) | Segment Results <br> (Profit after depreciation but before interest and exceptional items) |  |  |  |  |  |  |
|  | (a) Perlite Products \& related activities | 161.25 | 104.69 | 101.55 | 265.94 | 239.16 | 460.75 |
|  | (b) Leasing | 103.76 | 103.76 | 103.68 | 207.52 | 204.45 | 411.80 |
|  | Sub - Total | 265.01 | 208.45 | 205.23 | 473.46 | 443.61 | 872.55 |
|  | Less: Inter Segment Profit | - | - | - | - | - | - |
|  | Total | 265.01 | 208.45 | 205.23 | 473.46 | 443.61 | 872.55 |
|  | Less: | - |  | - | - | - |  |
|  | (1) Finance costs | 56.10 | 58.88 | 66.81 | 114.98 | 129.41 | 252.38 |
|  | (2) Other un-allocable expenditure net of un-allocable income | 23.95 | 29.74 | 39.16 | 53.69 | 65.03 | 154.08 |

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline (3) \& \begin{tabular}{l}
Total Profit Before Tax \\
Capital Employed \\
(Segment Assets - Segment Liabilities) \\
(a) Perlite Products \& related activities \\
(b) Leasing \\
Unallocable assets less liabilities \\
Total Capital Employed in the Company
\end{tabular} \& 184.96

$1,191.28$
$2,710.84$
$(1,844.03)$

$2,058.09$ \& \[
$$
\begin{array}{r}
119.83 \\
\\
898.13 \\
2,739.79 \\
(1,702.45) \\
1,935.47 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
99.26 \\
\\
\\
887.12 \\
3,017.36 \\
(2,175.00) \\
1,729.48 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{gathered}
304.79 \\
\\
\\
1,191.28 \\
2,710.84 \\
(1,844.03) \\
2,058.09 \\
\hline
\end{gathered}
$$
\] \& 249.17

$$
\begin{array}{r}
887.12 \\
3,017.36 \\
(2,175.00) \\
\mathbf{1 , 7 2 9 . 4 8} \\
\hline
\end{array}
$$ \& \[

$$
\begin{gathered}
466.09 \\
\\
\\
1,086.59 \\
2,801.70 \\
(2,033.70) \\
\mathbf{1 , 8 5 4 . 5 9} \\
\hline
\end{gathered}
$$
\] \\

\hline \multicolumn{7}{|c|}{STANDALONE STATEMENT OF ASSETS AND LIABILITIES} \& (Rs. In Lakhs) \\

\hline $$
\begin{aligned}
& \hline \mathrm{Sr} \\
& \mathrm{No}
\end{aligned}
$$ \& Particulars \& \& \& \& \& As at

30/09/12

(Unaudited) \& $$
\begin{gathered}
\hline \text { As at } \\
31 / 03 / 12 \\
\text { (Audited) } \\
\hline
\end{gathered}
$$ \\

\hline \[
$$
\begin{gathered}
\hline \mathrm{A} \\
1
\end{gathered}
$$

\] \& | EQUITY AND LIABILITIES |
| :--- |
| (a) Share Capital |
| (b) Reserves and Surplus | \& \& \& \& \& \[

$$
\begin{array}{r}
72.00 \\
1,986.09 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
72.00 \\
1,782.59 \\
\hline
\end{array}
$$
\] \\

\hline \& \multicolumn{5}{|l|}{Sub-total- Shareholders' funds} \& 2,058.09 \& 1,854.59 \\

\hline 2 \& | Non-current liabilities |
| :--- |
| (a) Long-term borrowing |
| (b) Deferred tax liabilities (net) |
| (c) Other long-term liabilities |
| (d) Long-term provisions | \& \& \& \& \& \[

$$
\begin{array}{r}
1,185.26 \\
305.71 \\
31.25 \\
22.47 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1,403.11 \\
325.82 \\
123.89 \\
13.58 \\
\hline
\end{array}
$$
\] \\

\hline \& \multicolumn{5}{|l|}{Sub-total- Non-current liabilities} \& 1,544.69 \& 1,866.40 \\

\hline 3 \& \multicolumn{5}{|l|}{| Current liabilities |
| :--- |
| (a) Short-term borrowing |
| (b) Trade payables |
| (c) Other current liabilities |
| (d) Short-term provisions |} \& \[

$$
\begin{array}{r}
437.97 \\
130.48 \\
773.80 \\
3.11 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
403.12 \\
171.30 \\
611.75 \\
22.32 \\
\hline
\end{array}
$$
\] \\

\hline \& \multicolumn{5}{|l|}{Sub-total-Current liabilities} \& 1,345.36 \& 1,208.49 \\
\hline \& \multicolumn{5}{|l|}{TOTAL - EQUITY AND LIABILITIES} \& 4,948.14 \& 4,929.48 \\

\hline \[
$$
\begin{gathered}
\mathrm{B} \\
1
\end{gathered}
$$

\] \& \multicolumn{5}{|l|}{| ASSETS |
| :--- |
| Non-current assets |
| (a) Fixed assets |
| (b) Non-current investments |
| (c) Other non-current assets |} \& \[

$$
\begin{array}{r}
3,343.83 \\
25.02 \\
8.77 \\
\hline
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
3,569.23 \\
25.02 \\
36.83 \\
\hline
\end{array}
$$
\] \\

\hline \& \multicolumn{5}{|l|}{Sub-total- Non-current assets} \& 3,377.62 \& 3,631.08 \\

\hline 2 \& \multicolumn{5}{|l|}{| Current assets |
| :--- |
| (a) Inventories |
| (b) Trade receivables |
| (c) Cash and cash equivalents |
| (d) Short-term loans and advances |
| (e) Other current assets |} \& \[

$$
\begin{aligned}
& 349.37 \\
& 635.98 \\
& 102.47 \\
& 304.66 \\
& 178.04 \\
& \hline
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
304.45 \\
520.56 \\
77.10 \\
249.63 \\
146.66 \\
\hline
\end{array}
$$
\] \\

\hline \& \multicolumn{5}{|l|}{Sub-total- Current assets} \& 1,570.52 \& 1,298.40 \\
\hline \& \multicolumn{5}{|l|}{TOTAL- ASSETS} \& 4,948.14 \& 4,929.48 \\

\hline \multicolumn{8}{|l|}{| Notes: |
| :--- |
| 1 Figures for the prior year/period have been regrouped and/or reclassified wherever considered necessary. |
| 2 The above financial Results have been approved and taken on record by the Board of Directors of the company at its meeting held on October 29, 2012 at Ahmedabad. |
| 3 The Statutory Auditors have carried out the limited review of the results for the quarter and half year ended September 30, 2012. |
| By Order of the Board |} \\

\hline
\end{tabular}

